

## Intern Sales and Distribution (m/f/d) @ Wavy GmbH



The Wavy GmbH is a modern, young digital service provider in the yacht charter industry located in startup city Berlin. It's products such as the booking system WavySys are market leading in technological aspects. Our team of Sales Managers, Account Managers, Developers and Social Media Managers serves international clients, charterers, travel agencies and partners to their company goals and needs. As a growing company, we give you the chance to shape the business of tomorrow for our clients.

### **Your tasks:**

- Research and acquisition of new customers - initiation of the sales cycle with potential new customers via telephone and email
- Lead acquisition of distributors
- Plan distribution strategy
- Manage the WavySys distributors
- Sales of WavySys products to customers
- Independent coordination and documentation of sales processes in constant exchange with colleagues regarding changes and updates
- Support of our sales department in daily business
- Preparation of reports, analyses & presentations

**Your profile:**

- You are enrolled in university
- You are fluent in English, German is a plus
- You are comfortable with approaching people via mail or phone
- You work in a structured and independent manner, are a team player and are characterized by a high willingness to learn and perform
- You are familiar with the common Office programs
- You are comfortable with connecting with customers
- You like challenges and have responsibility in a project
- You are organized

**We offer:**

- A varied and challenging job with plenty of room for initiative, independence and responsibility
- Working closely with the management team, from whom you can learn a lot
- Much personal responsibility and development opportunities from the very first day and active design of our products and processes
- A collegial, passionate and highly qualified team that makes pragmatic and quick decisions - and all this in an international working environment
- Regular team events and a great working atmosphere
- Work in a modern co-working place
- Salary : 400 euros/month

Would you like to use your skills in a professional environment and get to know entrepreneurial work at the highest level? If you are interested, please send your complete application documents (CV, certificates) with the keyword "Internship Sales and Distribution (m/f/d)" to [career@wavysys.com](mailto:career@wavysys.com).